



### **UMES STUDENTS AND FACULTY ATTENDED THE 2009 INTERNATIONAL BUILDERS' SHOW**

On January 19-23, 2009, ten University of Maryland Eastern Shore (UMES) Construction Management students and two faculty members attended The 2009 International Builders' Show (IBS) in Las Vegas, Nevada. Over 90,000 industry professionals attended the four-day trade show exposition and conference. The annual IBS is the largest Light Construction Expo in the world featuring 250 educational sessions and 1,700 exhibitors in 300 construction industry categories.

The purpose of the Expo, hosted by the National Association of Home Builders (NAHB), was to provide educational seminars and to showcase the most innovative products and services aimed specifically for the residential and light commercial construction industries. This professional development educational experience for UMES Construction Management students and faculty was sponsored by the NAHB's National Housing Endowment (NHE).

UMES received a \$100,000 grant from the NHE's Homebuilding Education Leadership Program (HELP) to support the Construction Management Technology (CMT) Program. This grant is serving three fundamental purposes: 1) to strengthen the UMES CMT program infrastructure and academic offerings related to home building; 2) to establish an NAHB student Chapter and provide increased opportunities for CMT students to participate in external learning and recruitment programs such as NAHB national conventions; and 3) expand outreach and marketing for the program both throughout Maryland and the nation which will allow the CMT program to serve and graduate more students.

The UMES Student Chapter of the National Association of Home Builders is also sponsored by the Eastern Shore Building Industry Association. CMT students competed in the NAHB Student Chapters Residential Construction Management Competition held in conjunction with the IBS and NextBuild at the Caesars Palace in Las Vegas. Four-Year college teams competed against each other to solve a challenging real estate development project. Each team represented an operating division of a large national home building company. Teams developed a written proposal for the project which included project management & organization, construction estimating/budgeting, construction scheduling, cash flow projections, marketing program and innovations (Green Building). Proposals were submitted and defended in front of a group of construction industry executives who acted as judges during the Q & A portion of the presentation.

The following NAHB Chapter students participated in the Expo: Ryan Miller (Project Management & Organization), James Kenney (Estimating), Patrick McGrillies (Scheduling), Antonio Petty (Finance), Lamis Abunora (Marketing), Gary Sheppard (Green Building), Edward "Ted" Draper, Alyaa Daoud, Hanock Berhanu and Duane Gleason. The students were accompanied by Dr. Leon Copeland, Professor & Department Chair and Dr. Carlos Salgado, Assistant Professor & NAHB Student Chapter Advisor.